



District #: 115
 Budget Currency: USD
 Fiscal Year: 2020-2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Membership Dues Allocation	158	633	6,086	1,685	520	208	397	644	6,907	1,912	764	809	20,723
Conference revenue	-	-	-	-	-	-	-	-	-	-	12,800	-	12,800
Fundraising revenue	-	-	-	-	-	-	-	-	-	500	-	-	500
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	200	-	200
Total revenue	158	633	6,086	1,685	520	208	397	644	6,907	2,412	13,764	809	34,223
Conference expense	-	-	-	-	-	-	-	-	-	-	12,800	-	12,800
Fundraising expense	-	-	-	-	-	-	-	-	-	500	-	-	500
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	65	85	621	85	85	85	85	85	621	85	85	85	2,072
Recognition expense	-	1,100	373	50	-	-	-	-	372	2,200	-	50	4,145
Club Growth expense	-	-	173	785	225	200	225	-	100	350	125	925	3,108
Public Relations expense	372	50	600	650	50	50	50	50	50	50	50	50	2,072
Education & training expense	-	-	-	354	-	-	1,200	-	-	-	354	1,200	3,108
Speech contest expense	-	-	-	-	-	-	-	750	200	86	-	-	1,036
Administration expense	268	146	196	146	146	146	146	196	146	146	146	246	2,072
Food and Meals expense	-	-	-	-	-	-	360	-	-	-	263	-	623
Travel expense	-	-	-	-	-	-	415	-	-	-	-	-	415
Lodging expense	-	-	-	-	-	-	2,072	-	-	-	-	-	2,072
	705	1,381	1,962	2,070	506	481	4,553	1,081	1,489	3,417	13,823	2,556	34,022
District net income/(loss)	(547)	(748)	4,124	(385)	14	(273)	(4,156)	(437)	5,418	(1,005)	(59)	(1,747)	201

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

Kristin K. Howell 08/26/2020
 District Director Date

Carl Campbell 08/26/2020
 Program Quality Director Date

Jean Williams 08/26/2020
 Club Growth Director Date

Ken Walker 08/26/2020
 Finance Manager Date

Break even	Revenue	Expense	Net	Policy
Conference	12,800	12,800	-	Meets Policy
Fundraising	500	500	-	Meets Policy
District Store	-	-	-	Meets Policy
Minimum Expense Type		Expense	%	Policy
Marketing Outside Toastmasters		2,072	10.0%	5.0%
Maximum Expense Type		Expense	%	Policy
Education and Training		3,108	15.0%	15.0%
Marketing Outside Toastmasters		2,072	10.0%	10.0%
Club Growth		3,108	15.0%	15.0%
Public Relations		2,072	10.0%	10.0%
Recognition		4,145	20.0%	20.0%
Travel		415	2.0%	25.0%
Lodging		2,072	10.0%	15.0%
Food and Meals		623	3.0%	15.0%
Speech Contest		1,036	5.0%	5.0%
Administration		2,072	10.0%	10.0%
Total Membership Dues		20,723	100.0%	



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District 115

Following is a brief description/explanation of the estimated income and estimated expenses based on the goals outlined in the District success plan. The white rows are not password protected. Users may adjust the white area as necessary by adjusting the row height. Alternatively, a separate sheet may be used. Each section of this narrative page must be completed in order for this report to be considered complete and counted as received by WHQ. There are example questions to answer in each box. These can be deleted and replaced by your answers.

(Numbers are pulled from Summary tab)

Membership Revenue Budgeted
20,723

Due to COVID-19, the District lost over 21% of the clubs last year, the majority of which were corporate clubs. Most of the clubs have transitioned to online or hybrid clubs. Our membership goal this year is to increase our membership payments by leveraging the positive aspects of online meeting. We will hold an online corporate club summit and invite back our clubs that are not meeting, highlighting the benefits of learning to manage online meetings and practicing communicating via online platforms. We will also advertise to new corporate and community organizations about the benefits of being able to truly attract a global audience with online and hybrid clubs.

Conference Net Income/(Loss) -

The District is planning for an in person conference to be held on May 1, 2021 at Sam's Town in Las Vegas, NV. Due to the cancellation of all in person conferences for 2020, we had a deposit of \$1500.00 paid to the venue, which we were able to transfer to the 2021 date. The conference is budgeted at a break even. We are also cognizant of the possibility that in person conferences will not be possible and will pivot our resources toward planning an online conference if and when that decision is finalized.

Fundraising Net Income/(Loss) -

Due to COVID-19, in person fundraising events are not feasible at this time. We anticipate a modest amount of donations to help defray some award expenses for the conference, whether in person or online.

District Store Net Income/(Loss) -

District 115 does not maintain a district store due to the cost and time involved in storing and inventorying store items.

Marketing Outside of Toastmasters 2,072

Due to the current online environment, the majority of our marketing strategy centers around social media platforms. The funds budgeted will cover post boosting and other social media advertising opportunities. We recognize the value of LinkedIn as discovered by the TI advertising experiment and will focus funds there as available. In addition, we have started a District wide meetup account.

Public Relations 2,072

The main focus for public relations will be update and upgrade our website as well as to invest in software platforms to allow us to create our own graphic designs and communications without using an outside contractor. Since, we have to communicate virtually with the world, these areas will allow the District to put it's best face forward and make the most of the virtual platforms available.

Club Growth 4,145

The main focus of club growth will be to help our existing clubs deal with the transition to virtual and to leverage the positive aspects of online attendance to bring in new clubs and build up existing clubs. We will hold an online corporate club summit to help our existing corporate clubs and interest new ones. We will be offering incentives for innovative virtual guest packets, online open houses, and a chartering award for new clubs, in addition to the traditional membership incentives.

Recognition 4,145

Due to COVID-19, our Hall of Fame awards ceremony planned for October 3, 2020, will now be a drive up Hall of Fame Parade. Members earning recognitions will drive to a predetermined location within a 2 hour period to receive awards and have a photo taken. A slide show of all the award winners will be posted on the website and social media. Additionally, award for C&L, District TM and Sparkplug of the year, and various other district awards for 2021 will be awarded during the conference in May of 2021.

Education and Training 3,108

The District focus this year is to deliver the most effective training possible, whether in person or online. We held a TLI and a DOT online in July. We are planning online DOTs for September 12 and November 7, with an additional DOT on February 6, venue TBD. We are planning a TLI for January, with both in person and online possibilities being considered. To reach the goal of 100% Pathways enrollment, we are having Pathways office hours online every Monday night offering personalized assistance and are offering a Pathways incentive. We are offering DCP and early distinguished incentive to increase DCP participation.

Speech contests 1,036

We transitioned well from in person to online speech contests last year and are expecting to be online again this year. Since online speech contests are worse case scenario budget wise, due to the lost revenue of an in person contest, that is reflected in the budget. We will hold all area and division contests between February and April, with the District contest to be held during the conference on May 1, 2021.

Administration 2,072

The goal of administration is to manage the uncertainty presented by social distancing mandates. Costs for Zoom, Election Buddy, and other platforms to excel in an online environment are expected to increase. Additionally, postage costs to mail incentives and awards that might otherwise be given out in person will impact the budget. As the District does not own any assets or keep items in storage, we do not budget for those items.

Food and Meals 1,036

Unlike previous years, there is a strong possibility that there may be no in person visits or DLT this year, however we are budgeting modest amounts in this category for the slight potentiality of in person mid year training and ID/RA visits.

Travel 415

Unlike previous years, there is a strong possibility that there may be no in person visits or DLT this year, however we are budgeting modest amounts in this category for the slight potentiality of in person mid year training and ID/RA visits.

Lodging -

Unlike previous years, there is a strong possibility that there may be no in person visits or DLT this year, however we are budgeting modest amounts in this category for the slight potentiality of in person mid year training and ID/RA visits.



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DISTRICT

115

USD

Account

Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
6005	Membership Dues Allocation	158	633	6,086	1,685	520	208	397	644	6,907	1,912	764	809	20,723

**This amount is provided by World Headquarters in an email.



USD														
Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Recognition Expense														
Recognition - Member														
7006	Recognition - Member-Educational Materials													-
7008	Recognition - Member-Promotional Materials													-
7010	Recognition - Member-Awards Expense													-
7012	Recognition - Member-Supplies & Stationery													-
7036	Recognition - Member-Advertising Expense													-
7044	Recognition - Member-Postage & Shipping													-
7082	Recognition - Member-Incentives													-
														-
														-
														-
														-
														-
Recognition - Member Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Recognition - Club														
7006	Recognition - Club-Educational Materials													-
7008	Recognition - Club-Promotional Materials													-
7010	Recognition - Club-Awards Expense (Trophies,													-
7012	Recognition - Club-Supplies & Stationery													-
7036	Recognition - Club-Advertising Expense													-
7044	Recognition - Club-Postage & Shipping Expense													-
7082	Recognition - Club-Incentives													-
														-
														-
														-
														-
Recognition - Club Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Recognition - Area														
7006	Recognition - Area-Educational Materials													-
7008	Recognition - Area-Promotional Materials													-
7010	Recognition - Area-Awards Expense (Trophies,				50								50	100
7012	Recognition - Area-Supplies & Stationery													-
7036	Recognition - Area-Advertising Expense													-
7044	Recognition - Area-Postage & Shipping Expense													-
7082	Recognition - Area-Incentives													-
														-
														-
														-
Recognition - Area Total		-	-	-	50	-	-	-	-	-	-	-	50	100
Recognition - Division														
7006	Recognition - Division-Educational Materials													-
7008	Recognition - Division-Promotional Materials													-
7010	Recognition - Division-Awards Expense													-
7012	Recognition - Division-Supplies & Stationery													-
7036	Recognition - Division-Advertising Expense													-
7044	Recognition - Division-Postage & Shipping													-
7082	Recognition - Division-Incentives			373						372				745
														-
														-
														-
Recognition - Division Total		-	-	373	-	-	-	-	-	372	-	-	-	745
Recognition - District														
7006	Recognition - District-Educational Materials													-
7008	Recognition - District-Promotional Materials													-
7010	Recognition - District-Awards Expense (Trophies,		1,000							2,000				3,000
7012	Recognition - District-Supplies & Stationery													-
7036	Recognition - District-Advertising Expense													-
7044	Recognition - District-Postage & Shipping		100							200				300
7082	Recognition - District-Incentives													-
														-
														-
														-
Recognition - District Total		-	1,100	-	-	-	-	-	-	-	2,200	-	-	3,300
Total Recognition Expenses		-	1,100	373	50	-	-	-	-	372	2,200	-	50	4,145



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USD														
Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Club Growth Expense														
Club Growth - Building New Clubs														
	7006 Building New Clubs-Educational Materials													-
	7008 Building New Clubs-Promotional Materials							100						100
	7010 Building New Clubs-Awards Expense (Trophies, Plaques,													-
	7012 Building New Clubs-Supplies & Stationery Expense			25										25
	7036 Building New Clubs-Advertising Expense													-
	7044 Building New Clubs-Postage & Shipping Expense			23				25						48
	7082 Building New Clubs-Incentives			100		100		100		100		100		500
														-
														-
														-
	Club Growth - Building New Clubs Total	-	-	148	-	100	-	225	-	100	-	100	-	673
Club Growth - Rebuilding New Clubs														
	7006 Rebuilding New Clubs-Educational Materials													-
	7008 Rebuilding New Clubs-Promotional Materials													-
	7010 Rebuilding New Clubs-Awards Expense (Trophies,													-
	7012 Rebuilding New Clubs-Supplies & Stationery Expense													-
	7036 Rebuilding New Clubs-Advertising Expense													-
	7044 Rebuilding New Clubs-Postage & Shipping Expense													-
	7082 Rebuilding New Clubs-Incentives													-
														-
														-
														-
	Club Growth - Rebuilding New Clubs Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Club Growth - Membership Growth														
	7006 Membership Growth-Educational Materials													-
	7008 Membership Growth-Promotional Materials													-
	7010 Membership Growth-Awards Expense (Trophies, Plaques,													-
	7012 Membership Growth-Supplies & Stationery Expense													-
	7036 Membership Growth-Advertising Expense													-
	7044 Membership Growth-Postage & Shipping Expense				25									25
	7082 Membership Growth-Incentives				585					175		425		1,185
														-
														-
														-
	Club Growth - Membership Growth Total	-	-	-	610	-	-	-	-	-	175	-	425	1,210
Club Growth - Membership Retention														
	7006 Membership Retention-Educational Materials													-
	7008 Membership Retention-Promotional Materials													-
	7010 Membership Retention-Awards Expense (Trophies,					125							125	250
	7012 Membership Retention-Supplies & Stationery Expense				100					100				200
	7036 Membership Retention-Advertising Expense													-
	7044 Membership Retention-Postage & Shipping Expense			25										25
	7082 Membership Retention-Incentives													-
														-
														-
														-
	Club Growth - Membership Retention Total	-	-	25	100	125	-	-	-	-	100	-	125	475
Club Growth - Club Coaching														
	7006 Club Coaching-Educational Materials													-
	7008 Club Coaching-Promotional Materials													-
	7010 Club Coaching-Awards Expense (Trophies, Plaques,													-
	7012 Club Coaching-Supplies & Stationery Expense													-
	7036 Club Coaching-Advertising Expense													-
	7044 Club Coaching-Postage & Shipping Expense											25		25
	7082 Club Coaching-Incentives													-
														-
														-
														-
	Club Growth - Club Coaching Total	-	-	-	-	-	-	-	-	-	-	25	-	25
Club Growth - Other														
	7006 Club Growth - Other-Educational Materials													-
	7008 Club Growth - Other-Promotional Materials													-
	7010 Club Growth - Other-Awards Expense (Trophies, Plaques,												200	200
	7012 Club Growth - Other-Supplies & Stationery Expense													-
	7036 Club Growth - Other-Advertising Expense													-
	7044 Club Growth - Other-Postage & Shipping Expense												25	25
	7082 Club Growth - Other-Incentives				75		200			75		150		500
														-
														-
														-
	Club Growth - Other Total	-	-	-	75	-	200	-	-	-	75	-	375	725
Total Club Growth Expenses		-	-	173	785	225	200	225	-	100	350	125	925	3,108



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DISTRICT 115

USD														
Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Education and Training Revenue														
6025	Registration-Member registrations													-
6025	Registration-Spouse / guest registrations													-
6025	Registration-Late registrations													-
6025	Registration-Meal Events													-
6025	Registration-Speech contest													-
6025	Registration-Other													-
6025	Registration-Training													-
6025	Registration-Speechcraft													-
6050	Refunds - Registration & Tickets													-
6055	Refunds - Other													-
6060	Reimbursements - Registration & Tickets													-
6030	Sponsorship/Advertising Revenue													-
6035	Raffle Revenue													-
6010	Donation Revenue													-
6020	Other Revenue													-
Total E & T Revenue		-	-	-	-	-	-	-	-	-	-	-	-	-
Education & Training Expenses														
Distinguished Clubs														
7006	Distinguished Clubs-Educational Materials													-
7008	Distinguished Clubs-Promotional Materials													-
7010	Distinguished Clubs-Awards Expense (Trophies, Gifts & Thank Yous)													-
7080	Distinguished Clubs-Gifts & Thank Yous													-
7082	Distinguished Clubs-Incentives				354							354		708
														-
														-
														-
														-
Distinguished Clubs Total		-	-	-	354	-	-	-	-	-	-	354	-	708
Training Club Officers														
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
7014	ET-Room Rental Event Expense							1,200					1,200	2,400
7042	ET-Outside Contractor Expense													-
														-
														-
														-
														-
Training Club Officers Total		-	-	-	-	-	-	1,200	-	-	-	-	1,200	2,400
Training Division & Area Directors														
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7012	ET-Supplies & Stationery Expense													-
7014	ET-Room Rental Event Expense													-
														-
														-
														-
Training Division & Area Directors Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Training Areas & Divisions														
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
														-
														-
														-
Training Areas & Divisions Total		-	-	-	-	-	-	-	-	-	-	-	-	-
TLI Expenses														
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
7082	ET-Incentives													-
7086	ET-Miscellaneous Expenses													-
														-
														-
														-
TLI Expenses Total		-	-	-	-	-	-	-	-	-	-	-	-	-
ET Other Expenses														
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
7082	ET-Incentives													-
7086	ET-Miscellaneous Expenses													-
														-
														-
														-
ET Other Expenses Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Total E&T Expenses		-	-	-	354	-	-	1,200	-	-	-	354	1,200	3,108
Total E&T Net Income (Loss)		-	-	-	(354)	-	-	(1,200)	-	-	-	(354)	(1,200)	(3,108)



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DISTRICT 115

USD

Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Food and Meal Expense														
District Director														
	7078 Food Expense							120						120
	7016 Meal Event Expense													-
	District Director Total	-	-	-	-	-	-	120	-	-	-	-	-	120
Club Growth Director														
	7078 Food Expense							120						120
	7016 Meal Event Expense													-
	Club Growth Director Total	-	-	-	-	-	-	120	-	-	-	-	-	120
Program Quality Director														
	7078 Food Expense							120						120
	7016 Meal Event Expense													-
	Program Quality Director Total	-	-	-	-	-	-	120	-	-	-	-	-	120
Finance Manager														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Finance Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
PR Manager														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	PR Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Administration Manager														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Administration Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Division Director														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Division Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Area Director														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Area Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
IPDD														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	IPDD Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Region Advisor														
	7078 Food Expense											132		132
	7016 Meal Event Expense													-
	Region Advisor Total	-	-	-	-	-	-	-	-	-	-	132	-	132
International Officer														
	7078 Food Expense											131		131
	7016 Meal Event Expense													-
	International Officer Total	-	-	-	-	-	-	-	-	-	-	131	-	131
Keynote Speaker														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Keynote Speaker Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Member														
	7078 Food Expense													-
	7016 Meal Event Expense													-
	Other Member Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Food and Meals Expenses	-	-	-	-	-	-	360	-	-	-	263	-	623



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DISTRICT 115

		USD												
Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Travel Expenses														
District Director														
7056	Convention Registration Fees Expense													-
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense							150						150
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	District Director Total	-	-	-	-	-	-	150	-	-	-	-	-	150
Club Growth Director														
7056	Convention Registration Fees Expense													-
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense							115						115
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Club Growth Director Total	-	-	-	-	-	-	115	-	-	-	-	-	115
Program Quality Director														
7056	Convention Registration Fees Expense													-
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense							150						150
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Program Quality Director Total	-	-	-	-	-	-	150	-	-	-	-	-	150
Finance Manager														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Finance Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
PR Manager														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	PR Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Administration Manager														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Administration Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Division Director														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Division Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Area Director														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Area Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
IPDD														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	IPDD Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Region Advisor														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Region Advisor Total	-	-	-	-	-	-	-	-	-	-	-	-	-
International Officer														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	International Officer Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Keynote Speaker														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Keynote Speaker Total	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Member														
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
	Other Member Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Travel Expenses	-	-	-	-	-	-	415	-	-	-	-	-	415



TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
2020-2021

USD

Account #	Account Name	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Travel Expenses														
District Director														
7058 Lodging Expense								800						800
District Director total		-	-	-	-	-	-	800	-	-	-	-	-	800
Club Growth Director														
7058 Lodging Expense								636						636
Club Growth Director Total		-	-	-	-	-	-	636	-	-	-	-	-	636
Program Quality Director														
7058 Lodging Expense								636						636
Program Quality Director Total		-	-	-	-	-	-	636	-	-	-	-	-	636
Finance Manager														
7058 Lodging Expense														-
Finance Manager Total		-	-	-	-	-	-	-	-	-	-	-	-	-
PR Manager														
7058 Lodging Expense														-
PR Manager Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Administration Manager														
7058 Lodging Expense														-
Administration Manager Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Division Director														
7058 Lodging Expense														-
Division Director Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Area Director														
7058 Lodging Expense														-
Area Director Total		-	-	-	-	-	-	-	-	-	-	-	-	-
IPDD														
7058 Lodging Expense														-
IPDD total		-	-	-	-	-	-	-	-	-	-	-	-	-
Region Advisor														
7058 Lodging Expense														-
Region Advisor Total		-	-	-	-	-	-	-	-	-	-	-	-	-
International Officer														
7058 Lodging Expense														-
International Officer total		-	-	-	-	-	-	-	-	-	-	-	-	-
Keynote Speaker														
7058 Lodging Expense														-
Keynote Speaker Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Other Member														
7058 Lodging Expense														-
Other Member Total		-	-	-	-	-	-	-	-	-	-	-	-	-
Total Lodging Expenses		-	-	-	-	-	-	2,072	-	-	-	-	-	2,072

Chart of Accounts - Revenue & Expense Accounts Only

<u>Account#</u>	<u>Account Name</u>	<u>Revenue</u>	<u>Expenses</u>	<u>Travel</u>
6005	Membership Dues Allocation			
6010	Donation Revenue			
6015	Interest Income			
6020	Miscellaneous Income			
6025	Registration & Ticket Revenue			
6030	Sponsorship/Advertising Revenue			
6035	Raffle Revenue			
6040	Auction Revenue			
6045	District Store Revenue			
6050	Refunds - Registration & Tickets			
6055	Refunds - Other			
6060	Reimbursements - Registration & Tickets			
7002	Cost of Sales Expense - District Store			
7004	Badges & Pins			
7006	Educational Materials			
7008	Promotional Materials			
7010	Awards Expense (Trophies, Plaques, Ribbons & Certificates)			
7012	Supplies & Stationery Expense			
7014	Room Rental Event Expense			
7016	Meal Event Expense			
7018	Decorations Expense			
7020	Printing Expense			
7022	Audio Visual Expense			
7024	Newsletter Expense			
7026	Website Expense			
7028	Directory Expense			
7030	Photocopying Expense			
7032	Telephone Expense			
7034	Conference Calls & Webinars Expense			
7036	Advertising Expense			
7038	Dues & Association Fee Expense			
7040	Trade Show Registration Expense			
7042	Outside Contractor Expense			
7044	Postage & Shipping Expense			
7046	Express Mail/Courier Expense			
7048	Equipment Purchase Expense (Less than \$500)			
7050	Depreciation Expense			
7052	Maintenance & Repairs Expense			
7070	Bank Charges & Credit Card Fee Expense			
7072	Sales Tax Expense (incl. GST, VAT, etc.)			
7078	Food Expense			
7080	Gifts & Thank Yous			
7082	Incentives			
7084	Sympathy Expense			
7086	Miscellaneous Expenses			
7088	Storage Expenses			
7092	TI Allocation			
7090	Equipment Rental			
7074	Gain/Loss - Realized			
7076	Foreign Currency Gain/Loss - Unrealized			
7056	Convention Registration Fees Expense			
7058	Lodging Expense			
7060	Transportation - Airfare Expense			
7062	Transportation - Mileage Expense			
7064	Transportation - Taxis/Shuttle Expense			
7066	Transportation - Rail Expense			
7068	Transportation - Other Expense			

BUDGET ID	ACCT NO	Reporting Code	Cost Center	Item	Event Period	Item	District Order Flag	Transaction Currency	Month Ended July 2019	Month Ended August 2019	Month Ended September 2019	Month Ended October 2019	Month Ended November 2019	Month Ended December 2019	Month Ended January 2020	Month Ended February 2020	Month Ended March 2020	Month Ended April 2020	Month Ended May 2020	Month Ended June 2020	2019	
Budget#	6025-00000			150 115				USD	100	633.00	6,086.00	1,682.00	820.00	204.00	397.00	144.00	6,267.00	11,212.00	184.00	800	20,723.00	
Budget#	6025-00000			150 115				USD													5,720.00	
Budget#	6025-00000			150 115				USD														1,100.00
Budget#	6025-00000			150 115				USD														3,875.00
Budget#	6025-00000			150 115				USD														1,100.00
Budget#	6025-00000			150 115				USD														3,875.00
Budget#	6025-00000			150 115				USD														1,100.00
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